

### Annexure D: Technical Scoring

SN	Technical Evaluation Criteria – Parameters	Maximum Score
1	<p>Annual turnover during the last 03 (three) years preceding the date of this RFP.</p> <ul style="list-style-type: none"> <li>Greater than INR 500 Crore -&gt; 10 Marks</li> <li>Greater than INR 300 Crore up to INR 500 Crores -&gt; 7 Marks</li> <li>Greater than INR 100 Crore up to INR 300 Crores -&gt; 5 Marks</li> </ul> <p>(Annual audited balance sheet to be provided as evidence)</p>	10
2	<p>The bidder should have relevant implementation and operational experience for 3 out of 7 in-scope tools to PSU/Government/Private/BFSI Sector Firms in India.</p> <ul style="list-style-type: none"> <li>Greater than 7 Years -&gt; 10 Marks</li> <li>Greater than 5 Years up to 7 Years -&gt; 7 Marks</li> <li>Greater than 3 Years up to 5 Years -&gt; 5 Marks</li> </ul> <p>(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)</p>	10
3	<p>The Bidder during the last 7 years preceding to the date of this RFP, must have supplied/ implemented and supported/ maintained NAC solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:</p> <ul style="list-style-type: none"> <li>Each reference of 55000 IP Addresses and above -&gt; 5 Marks</li> <li>Each reference of 45000 IP Addresses and above -&gt; 4 Marks</li> <li>Each reference of 35000 IP Addresses and above -&gt; 3 Marks</li> <li>Each reference of 25000 IP Addresses and above -&gt; 2 Marks</li> </ul> <p>Maximum of three references to be provided and subject to maximum of 15 marks. (Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)</p>	15
4	<p>The Bidder during the last 7 years preceding to the date of this RFP, must have supplied/ implemented and supported/ maintained WAF solution to clients in the PSU/Government/Private/BFSI Sector Firms in India for minimum of:</p> <ul style="list-style-type: none"> <li>3 references and above -&gt; 10 Marks</li> <li>2 references and above -&gt; 5 Marks</li> </ul> <p>(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)</p>	10
5	<p>The Bidder during the 7 years preceding to the date of this RFP, must have supplied/ implemented and supported/ maintained SSL Offloader solution to clients in the PSU/Government/Private/BFSI Sector Firms with more than 500 branches across different locations in India for minimum of:</p> <ul style="list-style-type: none"> <li>3 references and above -&gt; 10 Marks</li> </ul>	10

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	<ul style="list-style-type: none"> <li>• 2 references -&gt; 8 Marks</li> <li>• 1 reference -&gt; 5 Marks</li> </ul> <p>(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)</p>	
6	<p>The Bidder during the last 7 years preceding to the date of this RFP, must have supplied/ implemented and supported/ maintained MDM solution to clients in the PSU/Government/Private/BFSI Sector Firms in India for minimum of:</p> <ul style="list-style-type: none"> <li>• Every Additional Reference -&gt; 2 Marks each subject to maximum of 10 marks</li> <li>• 1 reference of 5000 users -&gt; 5 Marks</li> </ul> <p>(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)</p>	10
7	<p>The Bidder during the last 7 years preceding to the date of this RFP, must have supplied/ implemented and supported/ maintained either of the below mentioned solutions in the PSU/Government/Private/BFSI Sector Firms in India:</p> <ul style="list-style-type: none"> <li>✓ Server Load Balancer (SLB)</li> <li>✓ VDI solution for a minimum of 50 users</li> <li>✓ CASB solution for a minimum of 2 applications</li> </ul> <ul style="list-style-type: none"> <li>• Every Additional Reference -&gt; 3 Marks each subject to maximum of 15 marks</li> <li>• 2 references -&gt; 3 Marks</li> </ul> <p>(Supporting Document: Bidder (SI) should provide Copy of the Purchase order/Work order/engagement letter along with invoices and/or Certificate of completion of the work)</p>	15
8	<p>The bidder must have IT Security permanent professionals with experience in-scope solutions on their payroll with certifications such as CISSP / OSCP / CEH / CCNP / CISA / CISM / OEM Level Certification.</p> <ul style="list-style-type: none"> <li>• Every Additional 5 Resources -&gt; 2 Marks subject to maximum of 10 marks</li> <li>• 12 Resources -&gt; 5 Marks</li> </ul> <p>(Supporting Document: Undertaking on bidder letter head needs to submit along with certification details and relevant evidence)</p>	10
9	<p>Presentation to be made by the Bidder on understanding of LIC's requirements and proposed methodology including but not limited to:</p> <ul style="list-style-type: none"> <li>• Understanding of the objectives of the project: The extent to which the Bidder's approach and work plan respond to the objectives indicated in the Statement/Scope of Work</li> <li>• Ease of migration of existing solutions</li> <li>• Ease of implementation and rollout</li> <li>• Interoperability with existing Infrastructure</li> <li>• Risk Mitigations</li> <li>• Incident response and remediation</li> <li>• Proposed Team structure and Governance</li> </ul>	10

SN	Technical Evaluation Criteria – Parameters	Maximum Score
	<ul style="list-style-type: none"><li>Hardware sizing and requirement</li></ul> (60 Minutes presentation and demonstration of solutions functionalities)	
<b>Total</b>		100

**Note:** Bidder can submit references of the entities from which it has been demerged, prior to the date of demerger, provided the line of business has been transferred to the demerged bidder entity, if applicable.

Authorized Signatory of the bidder

Name:

Designation:

Date:

Place:

Seal of the company