

Queries for Spot Quote For Installation, Commissioning and Maintenance of Video Conferencing systems Ref : Spot Quote Ref: LIC/CO/IT-BPR/Network/Spot/VC/01 dated 07.02.2025			
Technical Parameter	Min. Specification	Amendment Sought / Suggestion	Reply
Screen Size	98 inches	Will LIC consider alternate display size like 75, 85,86 and 105 inches ? This provides more options available for the VC solution ?	Please Refer to the Revised "Technical Specifications"
Connectivity	HDMI x 3, USB x 2, RJ 45, RS232C In, RS232C Out x 1, HDMI out x 1	USB relaxation from minimum 2 to minimum 1 ?	Please be guided by the Spot Quote
Operation Humidity	10% to 80%	Operational humidity relaxation from 10% to 80% to 20% to 80% ?	Please be guided by the Spot Quote
Mount	Necessary mount- Wall Mount /Floor stand	Room size , type of room and seating arrangement of audience ? E.g U shape seat orientation , linear seat orientation ?	Please be guided by the Spot Quote
Weight	<100 Kg	Can weight be relaxed for <100kg to <110 kg ?	Please be guided by the Spot Quote
A-2 Video-Conferencing System:			
Package	Full HD 1080p60 PTZ Camera, Codec, Microphone Array, Cables and Touch Control Panel	What is the room size ?Target Audience – i.e general level management, mid level or executive management ?Current OEM platform for VC services like Cisco, Zoom, MS Teams ?	Please be guided by the Spot Quote

	Microphone Inputs with support for minimum 3 omnidirectional mics.The bidder need to quote 3 microphones.	What type of additional MICs are needed ? Should they be table MICs, ceiling mics etc ?	Please be guided by the Spot Quote
	1 x RS-232 Serial Port or equivalent port for connecting to external RS- 232 controller	Is it okay if the device does not have an RS232 port or equivalent to connect to an external RS-232 controller ?	Please be guided by the Spot Quote
Security	Media Encryption (H.323, SIP): AES-128, AES-256, H.235.6 support	Remove of Media encryption standard h.235.6	Please be guided by the Spot Quote
Annexure - II : Technical Specifications	<u>Video & Audio Inputs</u> : Microphone Inputs with support for minimum 3 omnidirectional mics.The bidder need to quote 3 microphones.	<u>Compliance Change Request</u> : 3 Microphone Inputs with support for minimum 3 omnidirectional mics.The bidder need to quote 3 microphones.	Please be guided by the Spot Quote
Annexure - II : Technical Specifications	<u>Other Interfaces</u> : 1 x USB to support system software upgrade or similar for management.	<u>Compliance Change Request</u> : 1 x USB for manitanance	Please be guided by the Spot Quote

Annexure - II : Technical Specifications	Other Interfaces : 1 x RS-232 Serial Port or equivalent port for connecting to external RS- 232 controller	Compliance Change Request : Please remove this clause.	Please be guided by the Spot Quote
Annexure - II : Technical Specifications	Security : Media Encryption (H.323, SIP): AES-128, AES-256, H.235.6 support	Compliance Change Request : Remove H.235.6	Please be guided by the Spot Quote
Payment terms	90 % payment for delivery and implementation shall be released by LIC within 30 days from the date of submission of bills along with the user acceptance report. GST Details, NEFT details etc. for making the payment.	Kindly request you to change as per below: 70% payment against the delivery and 20% against implementation and Balance 10% payment will be made in five instalments, each of 2% at the end of every year from the date of issue of purchase order	Please be guided by the Spot Quote
Technical Compliance	A-2 Video Conference System		
	Security		
	Media Encryption (H.323, SIP): AES-128, AES-256, H.235.6 support	Request to remove H.235.C Support	Please be guided by the Spot Quote
Technical Compliance	Annexure -I-Scope of works		

	The installation should seamlessly integrate with the existing VC setup of LIC without incurring any extra cost to LIC.	Need existing VC endpoints details to define the SOW	Please be guided by the Spot Quote
Screen Size	98"/95"/65" as per the site requirement	As per the room dimension 65 inch display is ideal for room and same can be mount on wall.Kindly suggest your view.	Please Refer to the Revised "Technical Specifications"
		Also provide the clarification on cable raceway.	Please be guided by the Spot Quote
Package	Full HD 1080p60 PTZ Camera, Codec, Microphone Array, Cables and Touch Control Panel	Video Bar with camera, Mic & speaker sufficient for this size room (tenders specs need to change & its cost effective solution)	Please be guided by the Spot Quote

	<p>The camera should support minimum 2nos of digital Cameras with 4K UHD and 7X resolution and automatic speaker tracking, to zoom onto the person who is currently speaking with minimum 10 camera presets.</p> <p>An additional PTZ camera with minimum full HD resolution and minimum 10X optical Zoom, PAN +/-100°, Tilt - 20/+30° to zoom onto the chairperson of the meeting . The camera should be controlled from the touch panel.</p>	<p>single PTZ speaker tracking camera with 2 external mics (if doesn't have scope to change the tender specs to video bar then this qty ca be revised)</p>	<p>Please be guided by the Spot Quote</p>
Payment Terms	<p>Payment Terms for delivery and Implementation</p>		
	<p>For balance amount, 2% Payment at the end of each year:</p>	<p>Need more clarity on this point.</p>	<p>Please be guided by the Spot Quote</p>

Screen Size	98/85/65 inches as per the site requirements	existing 65" is installed so 86" is recommended	Please Refer to the Revised "Technical Specifications"
	floor Mount/wall mount	Opt for a Swivel Mount as the wall has an electrical point below the TV, ensuring easy access and hassle-free maintenance."	Please be guided by the Spot Quote
Video-Conferencing S	1 x USB to support system software upgrade or similar for management	1 x USB for maintenance	Please be guided by the Spot Quote
	1 x RS-232 Serial Port or equivalent port for connecting to external RS-	Please remove this clause	Please be guided by the Spot Quote
	Media Encryption (H.323, SIP): AES-128,	please Remove H.235.6	Please be guided by the Spot Quote
	We recommend an 85" display with a swivel mount, as this size is suitable for the room. If both rooms are identical, this size can be standardized. wall size is 7'.4"x 9'.2"		Please Refer to the Revised "Technical Specifications"
	Cable management needs restructuring, and the floor GI box requires replacement to ensure a cleaner and more efficient setup.(just for recommendation)		Please be guided by the Spot Quote
	A rack is necessary to house all accessories. Currently, the CPU and display are placed on the table; the CPU can be relocated to a rack, allowing the 85" display to be used with a wireless keyboard and mouse..(just for recommendation)		Please be guided by the Spot Quote
Page 3, point no 8. Request LIC to please direct "Tenderwizard" to conduct a training for the bidders for on-line bid submission. We have experience in the past the contacts of the SPOC either do not work or they do not respond. As such request LIC to direct Tenderwizard to conduct a training for the online submission process.			Please be guided by the Spot Quote

Annexure B Commercial Template. Should the same template be uploaded in the online portal or the said template is available on the online portal and we need to populate the data in the online template. – Please clarify.			Please be guided by the Spot Quote
Annexure 1 – Page no 1 of 3 point no 8 The solution should seamlessly integrate with the existing VC set up at LIC. Request you to please provide the details of the existing VC set up			Please be guided by the Spot Quote
Annexure 1 – Page 3 of 3 point no 3 & 4 Request to cap the over all penalty to a certain percentage of the order value. Multiple penalties could get applicable.			Please be guided by the Spot Quote