

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 30.09.2022

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.07.2022 to 30.09.2022)			Same Quarter Previous year (01.07.2021 to 30.09.2021)			Up to the period 30.09.2022			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	1393	441103	2546.58	918	791171	2624.29	2239	654901	3779.67	1553	946160	4098.22
2	Corporate Agents-Banks	67	8225	2691.42	124	25793	1306.04	112	19826	5507.92	182	40980	1485.07
3	Corporate Agents -Others	36	24681	1.31	141	124133	3.05	99	238902	3.93	203	336836	5.77
4	Brokers	33	36917	13.63	212	236502	144.14	128	155510	41.18	320	345557	167.80
5	Micro Agents	0	0	0.00	0	0	0.00			0	0	0	0.00
6	Direct Business	8568	7328775	57170.12	7027	6691510	31540.11	13141	11721404	90374.67	10457	10034796	57449.90
	Total(A)	10097	7839701	62423.05	8422	7869109	35617.63	15719	12790543	99707.38	12715	11704329	63206.75
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	Grand Total (A+B)	10097	7839701	62423.05	8422	7869109	35617.63	15719	12790543	99707.38	12715	11704329	63206.75

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

Executive Director (P&GS)

Date: 11.11.2022