

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 30.09.2021

Business Acquisition through different channels (Group) *** (AUDITED & FINAL)													
Sl.No.	Channels	Current Quarter (01.07.2021 to 30.09.2021)			Same Quarter Previous year (01.07.2020 to 30.09.2020)			Up to the period 30.09.2021			Same period of the previous year		
		No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	918	791171	2624.29	423	227887	1414.88	1553	946160	4098.22	592	284406	1656.46
2	Corporate Agents-Banks	124	25793	1306.04	101	15821	0.49	182	40980	1485.07	123	24870	1.01
3	Corporate Agents -Others	141	124133	3.05	13	846	1.03	203	336836	5.77	23	1660	2.01
4	Brokers	212	236502	144.14	6	1651	5.13	320	345557	167.80	8	2371	12.62
5	Micro Agents	0	0	0.00	0	0	0	0	0	0	0	0	0.00
6	Direct Business	7027	6691510	31540.11	7448	7621886	32237.54	10457	10034796	57449.90	10275	9998299	60440.17
	Total(A)	8422	7869109	35617.63	7991	7868091	33659.06	12715	11704329	63206.75	11021	10311606	62112.27
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	Grand Total (A+B)	8422	7869109	35617.63	7991	7868091	33659.06	12715	11704329	63206.75	11021	10311606	62112.27

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

Executive Director (P&GS)

Date: 20.01.2022