

## FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 30.06.2021

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.04.2021 to 30.06.2021)			Same Quarter Previous year (01.04.2020 to 30.06.2020)			Up to the period 30.06.2021			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	635	154989	1473.93	169	56519	241.58	635	154989	1473.93	169	56519	241.58
2	Corporate Agents-Banks	58	15187	179.03	22	9049	0.53	58	15187	179.03	22	9049	0.53
3	Corporate Agents -Others	62	212703	2.71	10	814	0.98	62	212703	2.71	10	814	0.98
4	Brokers	108	109055	23.65	2	720	7.49	108	109055	23.65	2	720	7.49
5	Micro Agents												
6	Direct Business	3430	3343286	25909.79	2827	2376413	28202.63	3430	3343286	25909.79	2827	2376413	28202.63
	<b>Total(A)</b>	<b>4293</b>	<b>3835220</b>	<b>27589.12</b>	<b>3030</b>	<b>2443515</b>	<b>28453.21</b>	<b>4293</b>	<b>3835220</b>	<b>27589.12</b>	<b>3030</b>	<b>2443515</b>	<b>28453.21</b>
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	<b>Grand Total (A+B)</b>	<b>4293</b>	<b>3835220</b>	<b>27589.12</b>	<b>3030</b>	<b>2443515</b>	<b>28453.21</b>	<b>4293</b>	<b>3835220</b>	<b>27589.12</b>	<b>3030</b>	<b>2443515</b>	<b>28453.21</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

Date: 12.08.2021

Executive Director (P&amp;GS)