

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-4-PREMIUM SCHEDULE  
PREMIUM : 30.09.2020

(₹ '000)

|   | Particulars         | FOR THE<br>QUARTER ENDED<br>ON 30th<br>SEPTEMBER, 2020 | UP TO THE<br>QUARTER ENDED<br>ON 30th<br>SEPTEMBER, 2020 | FOR THE<br>QUARTER ENDED<br>ON 30th<br>SEPTEMBER, 2019 | UP TO THE<br>QUARTER ENDED<br>ON 30th<br>SEPTEMBER, 2019 | UP TO THE YEAR<br>ENDED ON 31st<br>MARCH, 2020 |
|---|---------------------|--|--|--|--|--|
| 1 | First year premiums | 80213124   | 150158457  | 127012059  | 317143495  | 579587584                                      |
| 2 | Renewal Premiums    | 557206949  | 964143260  | 486962208  | 904379213  | 2011133603                                     |
| 3 | Single Premiums     | 435043397  | 730690699  | 325122938  | 583285476  | 1203174803                                     |
|   | <b>TOTAL</b>        | <b>1072463470</b>                                      | <b>1844992416</b>  | <b>939097205</b>                                       | <b>1804808184</b>  | <b>3793895990</b>                              |

FORM L-5 - COMMISSION SCHEDULE  
COMMISSION EXPENSES : 30.09.2020

(₹ '000)

|   | Particulars  | FOR THE<br>QUARTER ENDED<br>ON 30th<br>SEPTEMBER, 2020 | UP TO THE<br>QUARTER ENDED<br>ON 30th<br>SEPTEMBER, 2020 | FOR THE<br>QUARTER ENDED<br>ON 30th<br>SEPTEMBER, 2019 | UP TO THE<br>QUARTER ENDED<br>ON 30th<br>SEPTEMBER, 2019 | UP TO THE YEAR<br>ENDED ON 31st<br>MARCH, 2020 |
|---|--|--|--|--|--|--|
| 1 | Commission paid  |  |  |  |  |  |
|   | Direct – First year premiums   | 20498162   | 34563301   | 20291641   | 36871063   | 97111653                                       |
|   | - Renewal premiums   | 28521017   | 49151028   | 25269882   | 46553348   | 103404913                                      |
|   | - Single premiums  | 2139035  | 2871928  | 1939214  | 2711598  | 4407612  |
|   | - Other Commission<br>(487)  |  |  |  |  |  |
| 2 | Add: Commission on Re-insurance Accepted                               | 0  | 0  | 0  | 0  | 0  |
| 3 | Less: Commission on Re-insurance Ceded                                 | 0  | 0  | 0  | 0  | 421198   |
|   | <b>Net Commission</b>  | <b>51157727</b>  | <b>86586257</b>  | <b>47500737</b>  | <b>86136009</b>  | <b>204502980</b>                               |
|   | Add: Rewards and remuneration to intermediaries                        | 1595769  | 2866138  | 1723674  | 2815193  | 5768388  |
|   | <b>Net Commission</b>  | <b>52753496</b>  | <b>89452395</b>  | <b>49224411</b>  | <b>88951202</b>  | <b>210271368</b>                               |
|   | <b>Break-up of the expenses (Gross) incurred to procure business :</b> |  |  |  |  |  |
| 1 | Agents   | 52213691   | 88686557   | 48853143   | 88362717   | 209278116                                      |
| 2 | Brokers  | 8044   | 13111  | 6646   | 10948  | 30160  |
| 3 | Corporate Agency   | 41841  | 65114  | 36769  | 72523  | 85149  |
| 4 | Others: Banks  | 473867   | 660697   | 325638   | 501409   | 1262724  |
|   | IMF  | 16053  | 26916  | 2215   | 3605   | 36417  |
|   | <b>TOTAL</b>   | <b>52753496</b>  | <b>89452395</b>  | <b>49224411</b>  | <b>88951202</b>  | <b>210692566</b>                               |