

PERIODIC DISCLOSURES

FORM L-38 L-38

Insurer: LIC OF INDIA

FOR THE QTR ENDED 30.06.2020

Business Acquisition through different channels (Individuals) (Rs in Lakhs)

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium(LACS)	No. of Policies	Premium(LACS)	No. of Policies	Premium(LACS)	No. of Policies	Premium(LACS)
1	Individual agents	1832830	767415.62	3279036	872915.33	1832830	767415.62	3279036	872915.33
2	Corporate Agents-Banks	19472	18085.45	35699	22910.80	19472	18085.45	35699	22910.80
3	Corporate Agents -Others	2233	433.49	5951	717.29	2233	433.49	5951	717.29
4	Brokers	156	465.65	257	433.75	156	465.65	257	433.75
	IMFs	604	191.84	258	73.33	604	191.84	258	73.33
5	Micro Agents	48217	2171.87	79872	417.40	48217	2171.87	79872	417.40
6	Direct Business	9099	18917.04	12131	17359.32	9099	18917.04	12131	17359.32
	Total (A)	1912611	807680.96	3413204	914827.22	1912611	807680.96	3413204	914827.22
1	Referral (B)	0	0.00	0	0.00	0	0.00	0	0.00
	Grand Total (A+B)	1912611	807680.96	3413204	914827.22	1912611	807680.96	3413204	914827.22

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold