

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS

FORM L-4-PREMIUM SCHEDULE  
PREMIUM : 30.09.2017

(₹' 000)

|   | Particulars         | FOR THE QUARTER ENDED ON 30th SEPTEMBER, 2017 | UP TO THE QUARTER ENDED ON 30th SEPTEMBER, 2017 | FOR THE QUARTER ENDED ON 30th SEPTEMBER, 2016 | UP TO THE QUARTER ENDED ON 30th SEPTEMBER, 2016 | UP TO THE YEAR ENDED ON 31st MARCH, 2017 |
|---|---------------------|---|---|---|---|--|
| 1 | First year premiums | 64017501                                      | 114314159                                       | 60434529                                      | 112349134                                       | 263010305                                |
| 2 | Renewal Premiums    | 427761139                                     | 799589950                                       | 417995810                                     | 771173703                                       | 1759040472                               |
| 3 | Single Premiums     | 385593662                                     | 568510000                                       | 265619440                                     | 439869306                                       | 982822821                                |
|   | <b>TOTAL</b>        | <b>877372302</b>                              | <b>1482414109</b>                               | <b>744049779</b>                              | <b>1323392143</b>                               | <b>3004873598</b>                        |

FORM L-5 - COMMISSION SCHEDULE  
COMMISSION EXPENSES : 30.09.2017

(₹' 000)

|   | Particulars  | FOR THE QUARTER ENDED ON 30th SEPTEMBER, 2017 | UP TO THE QUARTER ENDED ON 30th SEPTEMBER, 2017 | FOR THE QUARTER ENDED ON 30th SEPTEMBER, 2016 | UP TO THE QUARTER ENDED ON 30th SEPTEMBER, 2016 | UP TO THE YEAR ENDED ON 31st MARCH, 2017 |
|---|--|---|---|---|---|--|
| 1 | Commission paid  |   |   |   |   |  |
|   | Direct – First year premiums   | 19374965                                      | 31572963  | 15870224                                      | 26914234  | 70965468                                 |
|   | - Renewal premiums   | 22826425                                      | 39688022  | 21234693                                      | 36913589  | 91357715                                 |
|   | - Single premiums  | 1463388                                       | 2047351   | 1191709                                       | 1717490   | 3996289                                  |
| 2 | Add: Commission on Re-insurance Accepted                               | 0   | 0   | 0   | 0   | 0  |
| 3 | Less: Commission on Re-insurance Ceded                                 | 0   | 0   | 0   | 0   | 418806                                   |
|   | <b>Net Commission</b>  | <b>43664778</b>                               | <b>73308336</b>                                 | <b>38296626</b>                               | <b>65545313</b>                                 | <b>165900666</b>                         |
|   | <b>Break-up of the expenses (Gross) incurred to procure business :</b> |   |   |   |   |  |
| 1 | Agents   | 43403727                                      | 72905640  | 38116703                                      | 65264542  | 165584052                                |
| 2 | Brokers  | 6919  | 11470   | (15698)                                       | 10487   | 24095                                    |
| 3 | Corporate Agency   | 29959   | 52174   | 7685  | 75464   | 161459                                   |
| 4 | Others: Banks  | 224134  | 338327  | 187936  | 194820  | 549148                                   |
|   | IMF  | 39  | 725   |   |   | 718                                      |
|   | <b>TOTAL</b>   | <b>43664778</b>                               | <b>73308336</b>                                 | <b>38296626</b>                               | <b>65545313</b>                                 | <b>166319472</b>                         |