FORM L-6-OPERATING EXPENSES SCHEDULE OPERATING EXPENSES RELATED TO INSURANCE BUSINESS: 31.03.2011

(₹' 000)

| | Dautiaulaua | FOR THE | LID TO THE | FOR THE | (₹' 000) |
|-----|--|---------------|----------------|----------------|----------------|
| | Particulars | FOR THE | UP TO THE | FOR THE | UP TO THE |
| | | | QUARTER ENDED | QUARTER ENDED | QUARTER ENDED |
| | | ON 31st MARCH | ON 31st MARCH, | ON 31st MARCH, | ON 31st MARCH, |
| | | 2011 | 2011 | 2010 | 2010 |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| 1 | Employees' remuneration & welfare benefits | 60804719 | 120552810 | 53216840 | 80524572 |
| 2 | Travel, conveyance and vehicle running expenses | 603224 | 2030038 | 497308 | 1753392 |
| 3 | Training expenses | 88323 | 243516 | 60957 | 158697 |
| 4 | Rents, rates & taxes | 901858 | 2517321 | 811844 | 2233472 |
| 5 | Repairs | 366118 | 806733 | 556700 | 991834 |
| 6 | Printing & stationery | 75371 | 1258268 | 46694 | 1190151 |
| 7 | Communication expenses | 724906 | 2394329 | 861211 | 2500874 |
| 8 | Legal & professional charges | 13305 | 85875 | 12597 | 40503 |
| 9 | Medical fees | 272736 | 572096 | 271543 | 522144 |
| 10 | Auditors' fees, expenses etc | | | | |
| | a) as auditor | 29063 | 32857 | 27779 | 30657 |
| | b) as adviser or in any other capacity, in respect | | | | |
| | (i) Taxation matters | 60 | 60 | 4176 | 4204 |
| | (ii) Insurance matters | (674) | 5362 | 330 | 330 |
| | (iii) Management services; and | 0 | 0 | 0 | 0 |
| | c) in any other capacity | 0 | 0 | 13 | 13 |
| | Advertisement and publicity | 1839596 | 3245935 | 1797582 | 3049626 |
| | Interest & Bank Charges | 1049807 | 1101794 | 732198 | 1087983 |
| | Others | | | | |
| (a) | Allowances and commission (other | 10666241 | 24787703 | 9032536 | 18721234 |
| | than commission to insurance agents) | | | | |
| (b) | Expenses on Investment Property | 373084 | 642114 | 396771 | 592786 |
| | Policy Stamps | 203781 | 1241194 | 266955 | 1071018 |
| | Receipt Stamps | 17826 | 69324 | 11837 | 70416 |
| | Electricity charges | 618905 | 1944455 | 525936 | 1668695 |
| | Cash in transit and other insurance premia | 16350 | | 130472 | |
| ` ' | Miscellaneous expenses | 1491709 | | 2118762 | |
| ίΟ, | Head Office expenses | (1869) | | (4227) | (4111) |
| | Depreciation | 816969 | | 1980487 | 1981417 |
| | TOTAL | 80971408 | 169802811 | 73357301 | 122458242 |

FORM L-7-BENEFITS PAID SCHEDULE BENEFITS PAID [NET]: 31.03.2011

(₹' 000)

| | Particulars | FOR THE QUARTER ENDED ON 31st MARCH, 2011 | UP TO THE QUARTER ENDED ON 31st MARCH, 2011 | FOR THE QUARTER ENDED ON 31st MARCH, 2010 | UP TO THE QUARTER ENDED ON 31st MARCH, 2010 |
|---|--|--|--|--|--|
| 1 | Insurance Claims (a) Claims by Death (b) Claims by Maturity (c) Annuities/Pension payment (d) Periodical Benefit (e) Health (f) Others | 21251836 201725127 15709783 | 485798255 | 18024688 227063678 11497692 | 460506178 |
| | (i) Surrenders (ii) Bonuses in cash (iii) Hospitalization Benefits (iv) Major Surgical Benefits (v) Domicilliary Treatment benefits (vi) Other claims cost | 98371056 2231 8578 20806 559 24117 | 11008 25417 61264 559 | 95434728 3149 5183 7766 20821 | 13563 17932 |
| 2 | (Amount ceded in reinsurance): (a) Claims by Death (b) Claims by Maturity (c) Annuities/Pension payment (d) Other benefits | 195602 0 0 (36311) | 0 | 288187 0 0 4364 | 0 |
| 3 | Amount accepted in reinsurance: (a) Claims by Death (b) Claims by Maturity (c) Annuities/Pension payment (d) Other benefits | 4084 0 0 | 0 | 3739 0 0 0 | 3739 0 0 |
| | TOTAL | 336958886 | 1112411899 | 351768893 | 791306584 |