

## FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP) 30.06.2022

Business Acquisition through different channels (Group) *** (AUDITED AND FINAL)													
Sl.No.	Channels	Current Quarter (01.04.2022 to 30.06.2022)			Same Quarter Previous year (01.04.2021 to 30.06.2021)			Up to the period 30.06.2022			Same period of the previous year		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium (IN CRS)
1	Individual agents	846	213798	1233.09	635	154989	1473.93	846	213798	1233.09	635	154989	1473.93
2	Corporate Agents-Banks	45	11601	10.04	58	15187	179.03	45	11601	10.04	58	15187	179.03
3	Corporate Agents -Others	63	214221	2.62	62	212703	2.71	63	214221	2.62	62	212703	2.71
4	Brokers	95	118593	27.55	108	109055	23.65	95	118593	27.55	108	109055	23.65
5	Micro Agents	0	0	0.00						0			
6	Direct Business	4573	4392629	36011.03	3430	3343286	25909.79	4573	4392629	36011.03	3430	3343286	25909.79
	<b>Total(A)</b>	<b>5622</b>	<b>4950842</b>	<b>37284.33</b>	<b>4293</b>	<b>3835220</b>	<b>27589.12</b>	<b>5622</b>	<b>4950842</b>	<b>37284.33</b>	<b>4293</b>	<b>3835220</b>	<b>27589.12</b>
1	Referral (B)	0	0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
	<b>Grand Total (A+B)</b>	<b>5622</b>	<b>4950842</b>	<b>37284.33</b>	<b>4293</b>	<b>3835220</b>	<b>27589.12</b>	<b>5622</b>	<b>4950842</b>	<b>37284.33</b>	<b>4293</b>	<b>3835220</b>	<b>27589.12</b>

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

Executive Director (P&amp;GS)

Date: 03.08.2022