

Section-B: ELIGIBILITY CRITERIA

1. Minimum Eligibility Criteria (MEC) for Data Centre Switches:

LIC will use the following as the Minimum Eligibility Criteria (MEC) for this RFP and evaluating bidders. The System Integrators (SI) fulfilling the following criteria only should respond to the RFP/Tender:

S.No	Eligibility Conditions	Documentary Evidence Required
1.	a) The bidder should be a registered entity in India. or b) A company/statutory body owned by Central/State Govt.	a) Certificate of incorporation/registration b) Valid GST registration certificate and copy of PAN Card c) Service Tax registration certificate Note: For Statutory bodies/Govt. undertakings proof of Govt. ownership.
2	The Bidder or Bidder's Parent company (incase bidder is 100% owned subsidiary of its Parent company) shall be a system integrator (SI) for Networking software and equipment such as SDN, Data Centre switches; operating since last five financial years. Such System integrators should have back-to-back support with the respective OEM and should not be a mere reseller.	Bidder should submit Company Profile as per Annexure-II along with other documentary proof.
3	The bidder should not have been debarred /Black-listed by any State Government in India or any of its agencies or Government of India or any of its agencies or any PSU/BFSI (including LIC of India) in India as on the date of the RFP.	An undertaking as per Annexure-IV is to be signed by the authorized signatory of the respective Company along with Name and Seal.
4	The OEM should be a Class-I Local Supplier as defined in the Order No. P-45021/2/2017-PP(BE-II) dated 16.09.2020 by DPIT(PPD)/MoC/GOI AND The OEM needs to comply with the Minimum Local Content Percentage (%) as defined in Table-A (Page 5 of 12) Order No. 18-10/2017-IP dated 29.08.2018 by DOT/MOC/ (Evaluation Process: LIC of India will first evaluate the technical bids of the Bidders complying with preference to 'Make in India' initiative of Govt. of India. In case two or more than two bidders complying with preference to 'Make in India' initiative are found technically eligible, as per technical specifications of the RFP, then commercial bids of only these bidders will be opened. In case sufficient bidders complying with	1) Self certification as per Annexure XV specifying that the item offered meets the Minimum Local Content and shall give details of the location(s) at which the local value addition is made in the format as per attached Annexure XVI. 2) Certification from the statutory Auditor or Cost Auditor of the company (in case of companies) or Chartered Accountant (in respect of suppliers other than companies) giving the percentage of Local Content against each quoted line item.

	preference to 'Make in India' initiative are not found technically eligible as per technical of the RFP, then commercial bids of all technically eligible bidders will be opened.)	
Experience		
5.	The Bidder or Bidder's Parent company (incase bidder is 100% owned subsidiary of its Parent company) should have two orders of Rs. Ten crores each for any OEM in the Gartners leader quadrant (For bidder quoting Indian OEM qualifying under Make in India this part of the clause will be read as "The Bidder or Bidder's Parent company (incase bidder is 100% owned subsidiary of its Parent company) should have two orders of Rs. Ten crores each"), in any of the last five financial years for any PSUs / Banks / Insurance / Financial Institutions (BFSI) / TSP / Government Departments/enterprise private customers in India. Purchase Orders for supply, installation and maintenance of Network equipment, as stated at point no 2, in the last five financial years immediately preceding the date of this RFP should be submitted along with the Bid. Additionally, at least one purchase order of the two mentioned above should necessarily have SDN/Leaf and spine architecture as one of the components of the various networking equipments.	Details to be submitted in Annexure-V along with the documentary evidence like copy of the purchase order(s), work order or certificate from the customers etc.
Financial Strength of the Bidder		
6.	The Bidder or Bidder's Parent company (incase bidder is 100% owned subsidiary of its Parent company) should have minimum annual turnover of Rs. One Hundred crores in each of the last three financial years immediately preceding the date of this RFP	Details to be submitted in Annexure-II and copies of Audited Financial reports/statements for the relevant years, duly signed by authorized signatory of the Company along with Name and Seal. In case the Audited Financial reports/statements is not available for the financial year immediately preceding the date of RFP the provisional Balance Sheet and Profit and Loss account duly signed by authorized signatory of the Company along with Name and Seal may be submitted.

7.	<p>Bidder or Bidder's Parent company (incase bidder is 100% owned subsidiary of its Parent company) should have been making profit after taxes in each of the last three Financial years immediately preceding the date of this RFP (OR) Bidder should have made profit before taxes in any of the two out of last three financial years preceding the date of this RFP AND should be having positive net worth for the last 3 financial years preceding the date of this RFP</p>	<p>The details should be submitted in Annexure-II duly signed by authorized signatory. The copies of audited Financial reports/statements for the relevant years, duly attested by the Authorized Signatory of the Company or Certificate from the authorized signatory of the company should be submitted along with Name and Seal. In case the Audited Financial reports/statements is not available for the financial year immediately preceding the date of RFP the provisional Balance Sheet and Profit and Loss account duly signed by authorized signatory of the Company along with Name and Seal may be submitted.</p>
Other Documents Requirements		
8.	<p>The proposed OEM switches should have been installed in at least five Data Centers involving spine and leaf architecture with at least One Hundred Fifty leaf switches in one PSU/Bank/ enterprise private customers in India in the last three years preceding the date of this RFP.</p>	<p>Documentary evidence such as purchase order, work order or certificate from the customer.</p>
9.	<p>The bidder should submit an Authorization for the signatory nominated for signing of all the documents submitted in response to this RFP.</p>	<p>Duly executed Power of Attorney by the Company's Board/Managing Director / Director or the copy of Board resolution appointing the authorized signatory.</p>
10.	<p>The bidder has to provide details of Top 2 customers being serviced by them for Network equipment as stated in point no (2).</p>	<p>The details should be submitted in Annexure-II. LIC may verify the facts and bidder has to facilitate the meetings.</p>
11.	<p>Integrity Pact duly filled and signed</p>	<p>Proforma attached as Annexure XII</p>
12.	<p>Submission of MAF duly filled and signed</p>	<p>Proforma attached as Annexure III</p>
13.	<p>Land Border Agreement</p>	<p>Performa attached as Annexure XVII</p>

Note- The bidders are not permitted to authorize their dealers/distributors/partners/franchisees / subsidiaries / sister concerns etc., (including individuals and third party firms/companies) to either collect or submit the tender-related documents on their behalf. LIC will summarily reject such requests and arrangements. The provisions of PPP-MII Orders issued by the Government of India, and modified from time to time shall apply to this RFP.