

Responses to Pre-Bid Queries

Request for Proposal for Renewal of Annual Technical Support (ATS) Of Oracle Database and TDE licenses and Weblogic Licenses

Reference: LIC/CO/IT-SD/2022-23/ODS/04 dated 27th February 2023

Sr. No	RFP Document Reference(s) (Section & Page Number)	Clause (in brief) of RFP requiring clarification(s)	Brief details / Query in reference to the clause	LIC Response
1	Section B, Minimum Eligibility Criteria, Clause No. 2, Page no. 9	Bidder must have minimum turnover of Rs.100 Crores in each of their last three financial years preceding the date of this RFP i.e. 2019-2020, 2020-2021 and 2021-2022.	Request bid issuing authority to modify the clause as mentioned below: Bidder must have average turnover of Rs.100 Crores in last three financial years preceding the date of this RFP i.e. 2019-2020, 2020-2021 and 2021-2022.	Refer Sl. No. 1 of Corrigendum-1
2	Annexure - II, Company Profile and other information, Clause 2 Page No. 37	Whether OEM, System Integrator or Authorized Channel Partner of OEM with Gold/Tier-1 or Silver/Tier2 partnership with the proposed product OEM (Partnership level to be stated)	The concept of Gold/ Tier-1 or Silver/ Tier-2 partnership is no longer valid. Currently Oracle has a practise of partnership level, i.e. Oracle Partner Network (OPN). Request bid issuing authority to modify the clause as mentioned below: The Authorised Channel Partner of OEM should have a valid OPN membership	Refer sl. No. 2 of Corrigendum-1

3	Annexure - IV, Manufacturer's Authorisation Format (MAF)		It is pertinent to note that the MAF is issued by Oracle via email. Oracle does not issue a copy of MAF on their letterhead. Bid issuing authority may kindly take note of the same and consider the email from Oracle authorizing to bid received over mail.	No change Please guided by RFP
4	Minimum Eligibility Criteria (MEC) [Stage I Evaluation]-Point No 2 Page No 9	Bidder must have minimum turnover of Rs.100 Crores in each of their last three financial years preceding the date of this RFP i.e. 2019-2020, 2020-2021 and 2021-2022.	Bidder must have Cumulative turnover of Rs.110 Crores in last three financial years preceding the date of this RFP i.e. 2019-2020, 2020-2021 and 2021-2022.	Refer Sl. No. 1 of Corrigendum-1
5	Section-B: Minimum Eligibility Criteria Page no. 9	Bidder must have minimum turnover of Rs.100 Crores in each of their last three financial years preceding the date of this RFP i.e. 2019-2020, 2020-2021 and 2021-2022.	We request you to please give us relaxation under Startup by DIPP/ MSME, please give us fair chance to participate in this bid	Refer Sl. No. 1 of Corrigendum-1

Chief (IT/SD)