

Annexure D: Technical Scoring

| Sr. No. | Criteria | Sub-Criteria | Marks | Max Marks | Bidder's Response | Reference |
|-------------------------------|---|------------------------|-------|-----------|-------------------|---|
| 1 | The Bidder should have relevant years of experience in providing Information Security Services to organisations in PSU/Private Sector Firms with a market cap of 500 crores or BFSI Sector, as per regulatory requirements, guidelines, and mandate of IRDAI/SEBI/RBI/Government/Regulatory body in India. | 10 Years and more | 10 | 10 | | Appendix 1 <Note: Kindly hyperlink to the respective Appendix> |
| | | 5 Years and more | 5 | | | |
| 2 | The Bidder should have carried out relevant work related to Information Security Services provided to organisations in PSU/Private Sector Firms with a market cap of 500 crores or BFSI Sector, as per regulatory requirements, guidelines, and mandate of IRDAI/SEBI/RBI/Government/Regulatory body in India during the last 05(five) years from the date of this RFP. | | | 50 | | Appendix 2 <Note: Kindly hyperlink to the respective Appendix> |
| | Configuration audit (Secure configuration document) and vulnerability assessment testing | 5 instances and above | 10 | | | |
| | | Minimum 3 instances | 5 | | | |
| | Penetration Testing | Minimum 5 instances | 5 | | | |
| | | Minimum 2 instances | 2 | | | |
| | Red team Exercise | 5 instances and above | 10 | | | |
| | | Minimum 3 instances | 5 | | | |
| | Secure network architecture review | Minimum 5 instances | 5 | | | |
| | | Minimum 2 instances | 2 | | | |
| | Application security Review | Minimum 5 instances | 5 | | | |
| | | Minimum 2 instances | 2 | | | |
| | Secure code review | Minimum 4 instances | 5 | | | |
| | | Minimum 2 instances | 2 | | | |
| | Forensic investigation on demand | Minimum 4 instances | 5 | | | |
| Minimum 2 instances | | 2 | | | | |
| Services as covered in Part B | Minimum 4 instances | 5 | | | | |
| | Minimum 2 instances | 2 | | | | |
| 3 | The Bidder should have permanent professionals with any of CISA/ CISM/ CISSP/ OSCP/ ISO22301/ ISO 27001 | 30 resources and above | 20 | 20 | | Appendix 3 <Note: Kindly hyperlink to the |

| Sr. No. | Criteria | Sub-Criteria | Marks | Max Marks | Bidder's Response | Reference |
|---------|--|------------------------|-------|-----------|-------------------|---|
| | LA/LI/CEH employed with them. | 20 resources and above | 15 | | | respective Appendix> |
| 4a | The Bidder must have an average annual turnover of in crores per annum during any of the 02 (two) years out of last 03(three) financial year(s) i.e., FY2022-2023, FY2021-2022 and FY2020-2021. | Turnover > 10 crores | 10 | 10 | | Appendix 4 <Note: Kindly hyperlink to the respective Appendix> |
| | | Turnover > 5 crores | 5 | | | |
| 4b | For start-ups/MSMEs, the Bidder must have an average annual turnover in crores per annum during any of the 02 (two) years out of last 03(three) financial year(s) i.e., FY2022-2023, FY2021-2022 and FY2020-2021. | Turnover > 2 crores | 10 | | | |
| | | Turnover > 50 Lakh | 5 | | | |
| 5 | The bidder shall provide a technical presentation related to the in-scope services showcasing the following: <ul style="list-style-type: none"> Approach for conducting the services Relevant Experience Relevant skillsets | | 10 | 10 | | Appendix 5 <Note: Kindly hyperlink to the respective Appendix> |

Note:

- Evidence to be submitted for each criterion should be part of the same response document. Proper naming and indexing should be done to avoid any ambiguity.
- The minimum score for successful qualification of the bidder in the Technical Scoring will be **70% (seventy percent)**.
- The bidders who qualify the technical evaluation will have to provide a Technical Presentation on the in-scope services to LIC. The schedule and venue of the same will be conveyed accordingly.
- Bidders have to use the response format/template for filling up the required information (Please note that, if not done, the bid may not be considered for evaluation).
- All the pages shall be duly signed by the authorized signatory of the bidder.

Authorized Signatory of the bidder

Name:

Designation:

Date:

Place:

Seal of the company

Appendices

1. Appendix 1:

Copies of the Letter of acceptance (LoA) /work order/ purchase order/ contract/ completion certificate/ confirming relevant experience. (To be shared in format mentioned below)

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | E1 | |
| 2 | DEF | DD-MM-YYYY | | | | E2 | |
| 3 | | | | | | | |

- E1: Kindly hyperlink the respective Evidence in above table
- E2: Kindly hyperlink the respective Evidence in above table
- ...

2. Appendix 2:

Copies of the Letter of acceptance (LoA)/work order/ purchase order/ contract/ completion certificate/ confirming relevant experience during the last 05(five) years from the date of RFP.

a) Configurationaudit (Secure configuration document) and vulnerability assessment testing

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | 2a.1 | |
| 2 | DEF | DD-MM-YYYY | | | | 2a.2 | |
| 3 | | | | | | | |

- 2a.1: Kindly hyperlink the respective Evidence in above table
- 2a.2: Kindly hyperlink the respective Evidence in above table
- ...

b) Penetration Testing

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | 2b.1 | |
| 2 | DEF | DD-MM-YYYY | | | | 2b.2 | |
| 3 | | | | | | | |

- 2b.1: Kindly hyperlink the respective Evidence in above table
- 2b.2: Kindly hyperlink the respective Evidence in above table
- ...

c) Red Team Exercise

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | 2c.1 | |
| 2 | DEF | DD-MM-YYYY | | | | 2c.2 | |

| | | | | | | | |
|---|--|--|--|--|--|--|--|
| 3 | | | | | | | |
|---|--|--|--|--|--|--|--|

- 2c.1: Kindly hyperlink the respective Evidence in above table
- 2c.2: Kindly hyperlink the respective Evidence in above table
- ...

d) Secure network architecture review

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | 2d.1 | |
| 2 | DEF | DD-MM-YYYY | | | | 2d.2 | |
| 3 | | | | | | | |

- 2d.1: Kindly hyperlink the respective Evidence in above table
- 2d.2: Kindly hyperlink the respective Evidence in above table
- ...

e) Application security Review

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | 2e.1 | |
| 2 | DEF | DD-MM-YYYY | | | | 2e.2 | |
| 3 | | | | | | | |

- 2e.1: Kindly hyperlink the respective Evidence in above table
- 2e.2: Kindly hyperlink the respective Evidence in above table
- ...

f) Secure code review

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | 2f.1 | |
| 2 | DEF | DD-MM-YYYY | | | | 2f.2 | |
| 3 | | | | | | | |

- 2f.1: Kindly hyperlink the respective Evidence in above table
- 2f.2: Kindly hyperlink the respective Evidence in above table
- ...

g) Forensic investigation on demand

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | 2g.1 | |
| 2 | DEF | DD-MM-YYYY | | | | 2g.2 | |

| | | | | | | |
|---|--|--|--|--|--|--|
| 3 | | | | | | |
|---|--|--|--|--|--|--|

- 2g.1: Kindly hyperlink the respective Evidence in above table
- 2g.2: Kindly hyperlink the respective Evidence in above table
- ...

h) Services as covered in Part B

| # | Name of Organization | Date of P.O/Contract | Project Duration (in years) | Value of P.O (INR) | Scope | Evidence | Pg. No. in current document |
|---|----------------------|----------------------|-----------------------------|--------------------|-------|----------|-----------------------------|
| 1 | ABC | DD-MM-YYYY | | | | 2h.1 | |
| 2 | DEF | DD-MM-YYYY | | | | 2h.2 | |
| 3 | | | | | | | |

- 2h.1: Kindly hyperlink the respective Evidence in above table
- 2h.2: Kindly hyperlink the respective Evidence in above table
- ...

3. Appendix 3:

Provide details of personnel. (Multiple certificate holders shall be counted once only)

| # | Resource Name | Certification Name | Certification Number /ID | Certificate Issuance Date | Certificate Renewal Date | Evidence | Pg. No. in current document |
|---|---------------|--------------------|--------------------------|---------------------------|--------------------------|----------|-----------------------------|
| 1 | | | | | | E1 | |
| 2 | | | | | | E2 | |
| 3 | | | | | | | |

- E1: Kindly hyperlink the respective Evidence in above table
- E2: Kindly hyperlink the respective Evidence in above table
- ...

4. Appendix 4:

Audited Balance sheet, Profit/Loss statement of the firm. (Bidder to provide applicable signed documents)

| # | Financial Year | Total turnover (INR) | EBITA | Evidence | Pg. No. in current document |
|---|----------------|----------------------|-------|----------|-----------------------------|
| 1 | YYYY-YYYY | | | E1 | |
| 2 | YYYY-YYYY | | | E2 | |
| 3 | | | | | |

- E1: Kindly hyperlink the respective Evidence in above table
- E2: Kindly hyperlink the respective Evidence in above table
- ...

Note: Bidders registered with NSIC/MSME, to provide valid NSIC/MSME Certificate.

5. Appendix 5:

The bidder shall provide a technical presentation related to the in-scope services. The presentation date shall be conveyed to the bidders. Signed hardcopy along with pdf document to be shared post the presentation.