



भारतीय जीवन बीमा निगम  
LIFE INSURANCE CORPORATION OF INDIA

**Central Office, Marketing Department:**

3<sup>rd</sup> Floor, Yogakshema Building, West Wing, Jeevan Bima Marg, Nariman Point, Mumbai 400 021.

Ref: Mktg./Oprns/Pre\_Bid\_31.10.23

Date: 31.10.2023

**Minutes of Pre- Bid Meeting with Tenderers for Switzerland Tour held on 31.10.2023 at DTC Hall, LIC of India, Mumbai Division –I, Yogakshema, Nariman Point, Mumbai 400021**

**Participants :-**

Shri. R. Sudhakar	Executive Director (Mktg/PD) & CMO
Shri T. R. Sahoo	Chief (Marketing)
Shri Nikhil Jain	Secretary (Mktg/Oprns)
Shri. Ravindra Khonde	Asst. Secretary (Mktg/Oprns)
Shri T. P. Rao	Asst. Secretary (Mktg/MRC)
Shri Ganesh Poojary	Asst. Secretary (Mktg/PD)
Ms. Suyasha Akre	AO (Mktg/Oprns)
Ms. Jyothi Hariharan	AO (Mktg/Oprns)
Shri Shubham Chavan	Representative From MACH Conferences
Shri Mahendra Ingale	Representative From Kesari MICE D/O Kesari Tours
Shri Sadan Chaturvedi /Shri Amit Rane	Representative From Neem Holidays
Shri Abhinav Gupta	Representative From IRCTC
Shri Ajay Ghag/ Shri Pritam Gotpagar	Representative From Veena World
Shri Nilotpal Mukherjee	Representative From Neptune Holidays Pvt. Ltd.
Shri Vivek Shrivastava	Representative From Zenith Holidays Pvt. Ltd.
Ms Shweta M. / Ms Usha Rathod/ Shri Mohammed Sajjad	Representative From Akbar Holidays Pvt. Ltd.
Shri Gagan Sinhal	Representative From Adiona Travels

**Points Raised :**

**Switzerland Itinerary** - As per Financial bid of Switzerland, we included Rhine Falls at Schaffhausen, Boat ride and Jungfrauoch in Switzerland itinerary.

Tour Operators informed that our tour to Switzerland is in winter season and the referred Boat ride at Rhine falls will be closed during the winter season. They suggested inclusion of Black Forest instead of Rhine Falls at Schaffhausen and Boat ride in the itinerary. Further all the tour operators were unanimous in suggesting to replace Jungfrauoch in the itinerary with Bern as it will not be possible to cover Jungfrauoch with other components of itinerary.



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The suggested revised itinerary was as under:-

Black Forest, Photo stop at Zurich Lake, Bern, Eiger Express, Cogwheel Train ride, Ice Palace, Sphinx Observatory Deck, Mt. Titlis, Titli's Rotair, , Ice Grotto Orientation tour of Lucerne, shopping streets Bahnhofstrass

Accordingly, the revised itinerary stands as follows:-

**Black Forest, Photo stop at Zurich Lake, Bern, Eiger Express, Cogwheel Train ride, Ice Palace, Sphinx Observatory Deck, Mt. Titlis, Titli's Rotair, , Ice Grotto Orientation tour of Lucerne, shopping streets Bahnhofstrass**

**Travel from Switzerland to France** – Tour Operators had doubts about the stay and travel arrangement of 14 Paxs travelling from Switzerland to France on 19.02.2024.

**It was clarified that 14 Paxs will travel from Switzerland to France by Train on 19.02.2024. Their Stay and travel arrangement till their departure to France has to be done by the Tour Operator selected for Switzerland tour. The costing of such stay/travel is to be included in the price bid by the tour operators bidding for Switzerland tour.**

Except for above, the tour operators did not raise any point on the other contents of the Tender document of Switzerland.