

Annexure C : Eligibility Criteria

SN	Eligibility Criteria	Documents to be Submitted
1	The bidder must be a registered legal entity in India.	Copy of the Certificate of Incorporation issued by Registrar of Companies and full address of the registered office.
2	The Bidder must have an annual turnover of minimum Rs. 30 Crores per annum during the last 03 (three) years preceding the date of this RFP.	Annual audited balance sheet for last three financial years.
3	The Bidder should be in operating-profit (EBITDA i.e., Earnings before Interest, Tax, Depreciation & Amortization) in any 03 (three) years out of 05 (five) years preceding the date of this RFP.	Audited Balance sheet, Profit / Loss statement of the firm of last three financial years.
4	The Bidder should have minimum of 3 years of experience in implementing any Data Loss Prevention and Data Classification Solution to organizations in PSU/Government/Private/BFSI Sector with multiple branches across different locations in India.	The bidder should submit details as per format under Annexure E along copies of the Letter of acceptance (LoA) / work order / contract / completion certificate / confirming relevant experience.
5	The Bidder during the last 5 years preceding to the date of this RFP should have supplied, implemented and supported the proposed Data Loss Prevention and Data Classification OEM to at least 01 (one) client in PSU/Government/Private/BFSI Sector in India with at least 1000 licenses for DLP and 1000 endpoints for Data Classification.	PO / Deployment Certificate issued by client to the bidder
6	The proposed OEM product for Data Loss Prevention Solution should have been successfully running in minimum three organizations for minimum of 10000 web and email users and 1000 endpoints in each organization during the last 3 years preceding to the date of the RFP.	PO / Deployment Certificate issued by client to the bidder
7	The proposed OEM product for Data Classification Solution should have been successfully running in minimum two organizations for minimum 1000 endpoints in each organization during the last 3 years preceding to the date of the RFP.	PO / Deployment Certificate issued by client to the bidder
8	Bidders and the proposed OEM should have support center in India with availability of 8 x 5 onsite, telephonic and remote support.	Declaration on company letter head duly signed by the authorized signatory of the bidder.
9	The bidder must have a minimum of 20 Cyber Security practitioners / professionals with internationally recognized certifications in Information Security domain and relevant experience in DLP & DC Solution on their payroll. Minimum 3 resources must have OEM Level Certification (preferably of the proposed OEM).	List of resources with following details to be provided on company letter head: Name Designation Years of experience Certification name Certification number Certification copies to be attached.
10	The bidder shall submit duly filled and signed Manufacturer Authorization form (MAF) and declaration about back-to-back support from respective OEMs proposed as part of their bid.	Annexure H on company letter head duly filled and signed by the authorized signatory of the bidder.
11	The Bidder should not have been blacklisted by Government of India / RBI / SEBI / IRDAI. However, such blacklisting will be null and void for the purpose of bidding in this RFP, if the bidder has obtained stay order in any court of India.	Declaration on company letter head duly signed by the authorized signatory of the bidder.

Note:

- Bidder must comply with the above-mentioned criteria. Non-compliance to any of the criteria may entail rejection of the bid. LIC reserves the right to verify/evaluate the claims made by the bidder independently. Any misrepresentation will entail rejection of the offer.
- Evidence to be submitted for each eligibility criteria should be part of the same response document. Proper naming and indexing should be done to avoid any ambiguity.
- The bidder who successfully qualifies in the eligibility criteria, only their technical bids will be subsequently opened for further evaluation.

Authorized Signatory of the bidder

Name:

Designation:

Date:

Place:

Seal of the company