

Ref. No.: LIC/SE/2022-23/53

Date: August 12th, 2022

To,
The Manager
Listing Department
BSE Limited
Phiroze Jeejeebhoy Tower
Dalal Street
Mumbai – 400001

The Manager
Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor, Plot C/1,
G Block, Bandra Kurla Complex
Mumbai - 400051

ScripCode:(BSE - 543526/ NSE - LICI)

Dear Sir/Madam,

Sub: FILLING OF PRESS RELEASE ON PERFORMANCE UPDATE.

We enclose herewith a copy of the Press Release for Performance update April – June 2022 (Q1) of FY 2022-23.

This is for your information and dissemination.

Yours faithfully,

For Life Insurance Corporation of India

**(Pawan Agrawal)
Company Secretary & Compliance Officer**



PRESS RELEASE

12/08/2022 PANINDIA

PRESS RELEASE

12TH AUGUST 2022

NSE Code:- LICI

BSE Code:- 543526

PERFORMANCE UPDATE for April – June 2022 (Q1) of FY 2022-23

Mumbai, August 12th, 2022: The Board of Directors of Life Insurance Corporation of India (“LIC”) approved the standalone and consolidated financial results for the quarter ending June 30th, 2022. Below are key highlights of our standalone results

For the quarter ended June 30th, 2022, LIC registered an increase of 20.35 per cent in the Total Premium Income at Rs. 98,352 Crore as compared to Rs. 81,721 crore for the quarter ended June 30th 2021 during the previous year. The Profit after Tax (PAT) for the quarter ended June 30th, 2022 was Rs.682.88 crore as against Rs. 2.94 crore for the quarter ended June 30th, 2021.

The marketing activity picked up pace, overall business momentum was strong for LIC and as a result the overall market share by First Year Premium Income (as per IRDAI) increased to 65.42% for the quarter ended June 30th 2022 as compared to full year market share of 63.25% for FY 2021-22. The market share by First Year Premium Income for the quarter ended June 30th 2021 was 67.52%.

The market share of LIC in individual First Year Premium Income (as per IRDAI) was 43.86 percent for the quarter ended June 30th, 2022. In the Group First Year Premium Income (as per IRDAI), the market share of LIC during quarter ended June 30th, 2022 was 76.43 percent.

On an Annualised Premium Equivalent (APE) basis the total premium was Rs.10,270 crore for the quarter ended June 30th 2022. Of this 62.80 percent (Rs. 6,450 crore) was accounted for by the Individual business and 37.20 percent (Rs. 3,819 crore) by the Group Business. Within the Individual business the share of Par products on APE basis was 92.25 percent and balance 7.75 percent was due to Non par products.

A total of 36.81 Lakh policies were sold in the individual segment during the quarter ended June 30th, 2022 thereby registering an increase of 59.56 percent over the similar quarter last year when 23.07 Lakh policies were sold.

For the quarter ended June 30, 2022, the persistency ratios on premium basis for the 13th month, 25th month, 37th month, 49th month and 61st month were 75.75.%, 67.78%, 64.34%,60.82% and 58.99% respectively. The comparable persistency ratios for the corresponding quarter ended June 30th 2021 were 72.49%, 66.53.%, 62.62%, 59.87, 56%, respectively.

For the quarter ended June 30, 2022, the persistency ratios on number of policies basis for the 13th month, 25th month, 37th month, 49th month and 61st month were 63.85.%, 56.04%, 51.71%, 48.96% and 47.51%, respectively. The comparable

persistence ratios for the corresponding quarter ended June 30th, 2021 were 61.26%, 53.94.%, 50.58%, 48.22, 44.87% respectively. The persistency has improved across the board both on premium and policies basis, as compared to quarter ended June 30th 2021.

As at end of June 30th, 2022 LIC had agency strength at 1.33 million, as compared to 1.34 million as on June 30th 2021. The percentage of our agents working in rural areas is 48 % whereas the remaining 52% operate in urban areas.

The asset under management increased to Rs 41.02 Lakh crore as on June 30th 2022 as compared to Rs. 38.13 Lakh crore on June 30th 2021 registering an increase of 7.57%.

The Yield on Investments on policyholders funds excluding unrealized gains was 7.74% for period ended June 30th, 2022 as against 8.39 % for period ended June 30th, 2021. The Net NPAs in the policyholders fund declined to Rs 9 Crore for the quarter ended June 30th, 2022 as compared to Rs 194 Crore for the quarter year ended June 30th 2021. As against Gross NPA of Rs 26,620 Crore, NPA provision of Rs 26,611 Crore has been made for Quarter ended June 30th 2022.

The solvency ratio for the quarter ended June 30th, 2022 was 188.54% as against 173.34% for the period ended June 30th, 2021.

The Value of New Business (VNB) (Gross) for the quarter ended June 30th, 2022 was 1,861 Crore. The VNB margins for the period ended June 30th 2022 are 13.6% (Net). The Gross VNB of the Individual business was Rs 1277 Crore and for Group business was Rs 583 Crore for quarter ended June 30th 2022. The Gross VNB margins for the Individual and Group business were 19.80% and 15.26% respectively. Within the Individual business, the Par business, Non Par business (including Linked business) had Gross VNB margins of 14.38% and 84.20% respectively.

Shri M.R. Kumar, Chairperson, LIC said:- “As the Covid situation normalises, we are seeing a larger activity on the ground, therefore bringing us back closer to our model of having “feet on street” and continuous in person engagement with our customers. While the growth numbers are very robust for the first quarter as seen in comparison to the same quarter of FY 2021-22, we are aware that the Q1 of the previous year, FY 2021-22 was impacted by a very tough second wave of Covid. However, the trajectory seems upwards for sure and we are looking at increased business volumes as is evident in our market share in the year to date since January 2022. Finally, we are glad to inform that LIC has been now included in the Fortune 500 list of companies and is placed at number 98 in the list. With this ranking, LIC is the top ranked Indian company on the Fortune 500 list.”

Key operational and financial metrics:

Sr No.	Particulars	Q1 FY 2022 (Rs in Crs)	Q1 FY 2023 (Rs in Crs)	Growth %age
1	Total New Business Premium Income (Individual)	8,040	10,938	36.04
2	Renewal Premium (Individual)	45,048	49,069	8.93
3	Total Premium (Individual)	53,088	60,007	13.03
4	Group Business Premium	28,633	38,345	33.92
5	Total Premium Income	81,721	98,352	20.35
6	Number of Policies sold	23,07,513	36,81,764	59.56
7	Assets under Management	38,13,370.14	41,02,041.84	7.57

Dated at Mumbai on 12th August 2022.

For Further Information please contact: Executive Director (CC)

LIC of India, Central Office, Mumbai. Email id:ed_cc@licindia.com

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We believe that the news contained in this release is of value to your readers. While we would thank you to publish it as soon as possible, we also readily recognize that the decision to do so rests entirely with you.